Product 1/2

967

Advertiser Ref

CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	<u>vision</u>		Alt Order #	<u>‡</u>
	1851421	1		08859661	
Product					
DOUG JONES FOR SENA	т •				
Contract Dates	Estimate #				
11/14/17 - 11/20/17	5097				
Advertiser			Or	iginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	11/14/17	/ 11/14/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Accou	nt E	xecutive	Sales Office
	WSFA	Ryan E	Eddi	ins	HRP-Washingt
	Special Hand	ling			
	Demographic				
	Adults 35+				

Agy Code

TV13041

Agency Ref

Advertiser Code

836

•	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week , Rate	Type Spots	Amount
N 2 WSFA 11/17/17 11/17/17 Today in Alabama 430am	430-5a <u>Rate</u> \$5.00	:30	NM :	2 \$10.00
N 3 WSFA 11/20/17 11/20/17 ENTERTAINMENT TONIGHTS Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	630-7p <u>Rate</u> \$215.00	:30	NM ·	\$215.00
N 4 WSFA 11/14/17 11/14/17 ENTERTAINMENT TONIGHTS Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 -1 1	630-7p <u>Rate</u> \$215.00	:30	NM ·	\$215.00
N 5 WSFA 11/15/17 11/15/17 ENTERTAINMENT TONIGHTS Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	630-7p <u>Rate</u> \$215.00	:30	NM	\$215.00
N 6 WSFA 11/16/17 11/16/17 ENTERTAINMENT TONIGHTS Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	630-7p <u>Rate</u> \$215.00	:30	NM	\$215.00
N 7 WSFA 11/17/17 11/17/17 ENTERTAINMENT TONIGHT6 Start Date	630-7p <u>Rate</u> \$215.00	:30 .	NM 1	\$215.00
N 8 WSFA 11/20/17 11/20/17 WSFA 12 News at Ten - MF 1 Start Date	10-1035pm <u>Rate</u> \$275.00	. :30	NM 1	\$275.00
N 9 WSFA 11/14/17 11/14/17 WSFA 12 News at Ten - MF 1 Start Date	10-1035pm <u>Rate</u> \$275.00	:30	NM 1	\$275.00
N 10 WSFA 11/15/17 11/15/17 WSFA 12 News at Ten - MF 1 Start Date	10-1035pm <u>Rate</u> \$275.00	:30	NM 1	\$275.00
N 11 WSFA 11/16/17 11/16/17 WSFA 12 News at Ten - MF 1 Start Date End Date Weekdays Spots/Week	10-1035pm <u>Rate</u>	:30	NM 1	\$275.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract Dates
 Product
 Estimate #

 11/14/17 - 11/20/17
 DOUG JONES FOR SET 5097

Advertiser . Original Date / Revision
POL/Jones, Doug/D/Sena 11/14/17 / 11/14/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 1 1	<u>Rate</u> \$275.00			
N 12 WSFA 11/17/17 11/17/17 WSFA 12 News at Ten - M	F 10-1035pm	:30	NM 1	\$275.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	<u>Rate</u> \$275.00	•		
		.20	NM 2	6470.00
N 13 WSFA 11/20/17 11/20/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate	:30	NM 2	\$170.00
Week: 11/20/17 11/26/17 2 2	\$85.00			
N 14 WSFA 11/20/17 11/20/17 Tonight Show	1035-1137pm	:30	NM 1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$115.00			
N 15 WSFA 11/16/17 11/16/17 Tonight Show	1035-1137pm	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14ivi	\$115.00
Week: 11/13/17 11/19/171 1	\$115.00			
N 16 WSFA 11/17/17 11/17/17 Tonight Show	1035-1137pm	:30	NM 1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	<u>Rate</u> \$115.00			
N 17 WSFA 11/20/17 11/20/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 1	\$10.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14,00	\$10.00
Week: 11/20/17 11/26/17 1 1	\$10.00			
N 18 WSFA 11/14/17 11/14/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 1	\$10.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 -1 1	<u>Rate</u> \$10.00			
N 19 WSFA 11/15/17 11/15/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 1	\$10.00
Start Date End Date Weekdays Spots/Week	Rate	.50	11111	\$10.00
Week: 11/13/17 11/19/171 1	\$10.00			
N 20 WSFA 11/16/17 11/16/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 1	\$10.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	<u>Rate</u> \$10.00			
N 21 WSFA 11/17/17 11/17/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 1	\$10.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.00	,	V .0.00
Week: 11/13/17 11/19/171 1	\$10.00			
N 22 WSFA 11/20/17 11/20/17 The Voice	7-9pm	:30	NM 1	\$600.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$600.00			
N 23 WSFA 11/14/17 11/14/17 This Is Us	8-9pm	:30	NM 1	\$600.00
Start Date	Rate	,,,,		********
Week: 11/13/17 11/19/17 -1 1	\$600.00			
N 24 WSFA 11/14/17 11/14/17 Today in Alabama 5am	5-530a	:30	NM 2	\$170.00
Week: 11/13/17	<u>Rate</u> \$85.00			
N 25 WSFA 11/14/17 11/14/17 L&O:TRUE CRIME	9-10pm	:30	NM 1	\$250.00
Start Date End Date Weekdays Spots/Week	Rate			•
Week: 11/13/17 11/19/17 -1 1	\$250.00			
N 26 WSFA 11/16/17 11/16/17 NET NFL Thursday Pre-Ga Start Date End Date Weekdays Spots/Week	m 630-730p Rate	:30	NM 1	\$150.00
Week: 11/13/17 11/19/171 1	\$150.00		l	

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Contract / Revision Alt Order# 1851421 / 08859661

Contract Dates Product Estimate # 11/14/17 - 11/20/17 DOUG JONES FOR SE**15097**

Advertiser Original Date / Revision 11/14/17 / 11/14/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
N 27 WSFA 11/18/17 11/18/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/172- 2	- Newwent	:30	NM 2	\$90.00
N 28 WSFA 11/18/17 11/18/17 Nascar Daytime Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171- 1	230P-5P <u>Rate</u> \$65.00	:30	NM 1	\$65.00
N 29 WSFA 11/18/17 11/18/17 Notre Dame Football Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171- 1	230p-5p <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 30 WSFA 11/18/17 11/18/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 2- 2	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM 2	\$160.00
N 31 WSFA 11/18/17 11/18/17 WSFA 12 News at Ten - Sa	t 10-1030pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 32 WSFA 11/18/17 11/18/17 NET Saturday Night Live Start Date	1030p-1203x <u>Rate</u> \$115.00	:30	NM 1	\$115.00
N 33 WSFA 11/18/17 11/18/17 ET WEEKEND Start Date	1203-103x <u>Rate</u> \$10.00	:30	NM 1	\$10.00
N 34 WSFA 11/19/17 11/19/17 NET NBC Sunday Today Sh Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/172 2	ec7-8a <u>Rate</u> \$45.00	:30	NM 2	\$90.00
N 35 WSFA 11/15/17 11/15/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/172 2	5-530a <u>Rate</u> \$85.00	:30	NM 2	\$170.00
N 36 WSFA 11/19/17 11/19/17 NET NBC Meet The Press Start Date	8-9a <u>Rate</u> \$45.00	:30 ,	NM 1	\$45.00
N 37 WSFA 11/19/17 11/19/17 WSFA News Sunday AM	9-930a <u>Rate</u> \$20.00	:30	NM 1	\$20.00
N 38 WSFA 11/19/17 11/19/17 NET Soccer Start Date	11a-1p <u>Rate</u> \$35.00	:30	N M 1	\$35.00
N 39 WSFA 11/19/17 11/19/17 Nascar Daytime <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	1p-5p <u>Rate</u> \$35.00	:30	N M 1	\$35.00
N 40 WSFA 11/19/17 11/19/17 Nascar Phoenix 11/12 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	11a-6p <u>Rate</u> \$65.00	:30	NM 1	\$65.00
N 41 WSFA 11/19/17 11/19/17 Nascar Miami Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	2-6p <u>Rate</u> \$65.00	:30	N M 1	\$65.00
N 42 WSFA 11/19/17 11/19/17 Breeder's Cup	4-5p	:30	N M 1	\$100.00

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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<u>Contract / Revision</u> <u>Alt Order #</u>
1851421 / 08859661

 Contract Dates
 Product
 Estimate #

 11/14/17 - 11/20/17
 DOUG JONES FOR SET 5097

					Start/End		Spots/				
*Line	Ch Start	Date End Da	ate Descriptio	n ·	Time	Days	Length Week	Rate	Type S	pots	Amount
Week	<u>Start Date</u> :: 11/13/17	End Date 11/19/17	<u>Weekdays</u> S	Spots/Week 1	<u>Rate</u> \$100.00						
N 43 \	WSFA 11/19		7 WSFA 12 N	lews at Five-Sun	Su 5-530p		:30		NM	1	\$90.00
Week	Start Date :: 11/13/17	End Date 11/19/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$90.00						
N 44 \	WSFA 11/18		7 Notre Dame	Football	228p-1030p		:30		NM	1	\$50.00
Week	<u>Start Date</u> : 11/13/17	End Date 11/19/17	Weekdays S-	Spots/Week 1	<u>Rate</u> \$50.00			•			
N 45 \	WSFA 11/19/			lorse Racing	Various		:30		NM	1	\$100.00
Week	<u>Start Date</u> : 11/13/17	End Date 11/19/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$100.00						
N 46 \	WSFA 11/16/		7 Today in Ala	abama 5am	5-530a	************	:30		NM	2	\$170.00
Mook	Start Date : 11/13/17	End Date 11/19/17	Weekdays	Spots/Week	Rate						
	WSFA 11/19/			2	\$85.00		.00				0500.00
19 47 1	Start Date	End Date	7 NFL Footba Weekdays	ıı Spots/Week	Sun 730p-1030p Rate		:30	•	NM	1	\$500.00
Week	: 11/13/17	11/19/17	1	1	\$500.00						
N 48 \	WSFA 11/19/				1030p-11p		:30		MM	1	\$150.00
Week	<u>Start Date</u> : 11/13/17	End Date 11/19/17	<u>Weekdays</u> 1	Spots/Week 1	<u>Rate</u> \$150.00						
	WSFA 11/19/		7 LF SU 11-1	130p	11-1130p		:30		NM	1	\$10.00
	Start Date	End Date	Weekdays	Spots/Week	<u>Rate</u>		.50			,	V.0.00
	: 11/13/17	11/19/17	1	1	\$10.00						
N 50 \	WSFA 11/19/		7 Right This N Weekdays		1130p12x		:30		NM	1	\$5.00
Week	<u>Start Date</u> : 11/13/17	End Date 11/19/17	1	Spots/Week 1	<u>Rate</u> \$5.00						
N 51 \	NSFA 11/17/	17 11/17/1	7 Today in Ala	ibama 5am	5-530a		:30		NM	2	\$170.00
10/	Start Date	End Date	Weekdays	Spots/Week	Rate						
	: 11/13/17	11/19/17	2	2	\$85.00	······································				_	
IN 52 V	NSFA 11/20/ Start Date	17 11/20/1 End Date	7 Today in Ala Weekdays	Spots/Week	528am-6am Rate		:30		NM	2	\$200.00
Week	: 11/20/17	11/26/17	2	2	\$100.00			•			
N 53 V	NSFA 11/14/		7 Today in Ala	ibama 530a	528am-6am		:30		NM	2	\$200.00
\/\eek	<u>Start Date</u> : 11/13/17	End Date 11/19/17	<u>Weekdays</u> -2	Spots/Week 2	<u>Rate</u> \$100.00						
	NSFA 11/15/		7 Today in Ala		528am-6am		:30		NM	2	\$200.00
	Start Date	End Date	Weekdays	Spots/Week	Rate		.50		14101	2	φ200.00
	: 11/13/17	11/19/17	2	2	\$100.00						
N 55 V	~ ~ .		7 Today in Ala		528am-6am		:30	,	NM	2	\$200.00
Week:	Start Date : 11/13/17	End Date 11/19/17	Weekdays 2	Spots/Week 2	<u>Rate</u> \$100.00						
N 57 V	NSFA 11/17/		•		528am-6am		:30		NM	2	\$200.00
Week	<u>Start Date</u> : 11/13/17	End Date 11/19/17	Weekdays 2	Spots/Week 2	<u>Rate</u> \$100.00				l		
•	NSFA 11/20/				6a-7a		:30		NM	2	\$350.00
	Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate		.50		1.4161	2	φ550.00
Week:	11/20/17	11/26/17	2	2	\$175.00			,			

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Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 11/14/17 / 11/14/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	TypeS	Spots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
N 59 WSFA 11/14/17 11/14/17 Today In Alabama	6a-7a	:30	NM	2	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 -2 2	<u>Rate</u> \$175.00				
			\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	•	*0.50.00
N 60 WSFA 11/15/17 11/15/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a Rate	:30	NM	2	\$350.00
Week: 11/13/17 11/19/172 2	\$175.00				
N 61 WSFA 11/16/17 11/16/17 Today In Alabama	6a-7a	:30	NM	2	\$350.00
Start Date	<u>Rate</u>	•			
Week: 11/13/17 11/19/172 2	\$175.00				
N 62 WSFA 11/17/17 11/17/17 Today In Alabama	6a-7a	:30	NM	2	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/172 2	Rate				
	\$175.00			_	4000.00
N 63 WSFA 11/20/17 11/20/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM	2	\$230.00
Week: 11/20/17 11/26/17 2 2	\$115.00				
N 64 WSFA 11/14/17 11/14/17 NBC Today Show	7-9am	:30	NM	2	\$230.00
Start Date End Date Weekdays Spots/Week	Rate	,,,,			•
Week: 11/13/17 11/19/17 -2 2	\$115.00				
N 65 WSFA 11/15/17 11/15/17 NBC Today Show	7-9am	:30	NM	2	\$230.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/172 2	<u>Rate</u> \$115.00				
		.00		2	6020.00
N 66 WSFA 11/16/17 11/16/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM	2	\$230.00
Week: 11/13/17 11/19/172 2	\$115.00				
N 68 WSFA 11/17/17 11/17/17 NBC Today Show	7-9am	:30	NM	2	\$230.00
Start Date	<u>Rate</u>				
Week: 11/13/17 11/19/172 2	\$115.00				
N 69 WSFA 11/20/17 11/20/17 NBC Today 2	9-10am	:30	NM	1	\$50.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$50.00				
N 70 WSFA 11/14/17 11/14/17 NBC Today 2	9-10am	:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week	9-10am Rate	:30	IVIVI	2	\$100.00
Week: 11/13/17 11/19/17 -2 2	\$50.00	•			
N 71 WSFA 11/15/17 11/15/17 NBC Today 2	9-10am	:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/13/17 11/19/172 2	\$50.00				
N 72 WSFA 11/16/17 11/16/17 NBC Today 2	9-10am	:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 2 2	<u>Rate</u> \$50.00				
		•20	NINA	2	¢400.00
N 73 WSFA 11/17/17 11/17/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am <u>Rate</u>	:30	NM	2	\$100.00
Week: 11/13/17 11/19/172 2	\$50.00				
N 74 WSFA 11/20/17 11/20/17 NBC Today with Kathie Lee	10-11am	:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week	Rate		1		•
Week: 11/20/17 11/26/17 2 2	\$50.00				
N 75 WSFA 11/14/17 11/14/17 NBC Today with Kathie Lee	10-11am	:30	NM	2	\$100.00

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Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 11/14/17 / 11/14/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Туре	Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 -2 2	<u>Rate</u> \$50.00				
N 76 WSFA 11/15/17 11/15/17 NBC Today with Kathie Lee		:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 2 2	<u>Rate</u> \$50.00				
N 77 WSFA 11/16/17 11/16/17 NBC Today with Kathie Lee		:30	NM	2	\$100.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 2 2	<u>Rate</u> \$50.00				
N 79 WSFA 11/17/17 11/17/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week	10-11am Rate	:30	NM	2	\$100.00
Week: 11/13/17 11/19/172- 2	\$50.00				
N 80 WSFA 11/20/17 11/20/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u>	:30	NM	1	\$30.00
Week: 11/20/17 11/26/17 1 1	\$30.00				
N 81 WSFA 11/14/17 11/14/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week	11-1130Am <u>Rate</u>	:30	NM	1	\$30.00
Week: 11/13/17 11/19/17 -1 1	\$30.00				
N 82 WSFA 11/15/17 11/15/17 ALABAMA LIVE @ 11A <u>Start Date </u>	11-1130Am <u>Rate</u>	:30	NM	1	\$30.00
Week: 11/13/17 11/19/171 1 N 83 WSFA 11/16/17 11/16/17 ALABAMA LIVE @ 11A	\$30.00 11-1130Am	:30	NM	4	\$30.00
Start Date End Date Weekdays Spots/Week	Rate	:30	INIV	1	\$30.00
Week: 11/13/17 11/19/171 1 N 84 WSFA 11/17/17 11/17/17 ALABAMA LIVE @ 11A	\$30.00 11-1130Am	:30	NM	1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	Rate \$30.00	.55		•	400.00
N 85 WSFA 11/20/17 11/20/17 ALABAMA LIVE @ 1130AM		:30	NM	1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 1 1	<u>Rate</u> \$30.00				
N 86 WSFA 11/14/17 11/14/17 ALABAMA LIVE @ 1130AM		:30	NM	1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 -1 1	<u>Rate</u> \$30.00				
N 87 WSFA 11/15/17 11/15/17 ALABAMA LIVE @ 1130AM		:30	NM	1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 1 1	<u>Rate</u> \$30.00				
N 88 WSFA 11/16/17 11/16/17 ALABAMA LIVE @ 1130AM		:30	NM	1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 1 1	<u>Rate</u> \$30.00				
N 90 WSFA 11/17/17 11/17/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>		:30	NM	1	\$30.00
Week: 11/13/17 11/19/171 1	<u>Rate</u> \$30.00				
N 91 WSFA 11/20/17 11/20/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	NM	1	\$100.00
Week: 11/20/17 11/26/17 1 1	\$100.00				
N 92 WSFA 11/14/17 11/14/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	NM	1	\$100.00
Week: 11/13/17 11/19/17 -1 1	\$100.00		l		

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Contract / Revision Alt Order# 08859661 1851421 /

Contract Dates Estimate# **Product** 11/14/17 - 11/20/17 DOUG JONES FOR SEI 5097

Advertiser Original Date / Revision 11/14/17 / 11/14/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
N 93 WSFA 11/15/17 11/15/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	12-1230pm <u>Rate</u> \$100.00	:30	N M 1	\$100.00
N 94 WSFA 11/16/17 11/16/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 1	\$100.00
N 95 WSFA 11/17/17 11/17/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	12-1230pm <u>Rate</u> \$100.00	:30	N M 1	\$100.00
N 96 WSFA 11/20/17 11/20/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 97 WSFA 11/14/17 11/14/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 -1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 98 WSFA 11/15/17 11/15/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 2 2	1230-130p <u>Rate</u> \$150.00	:30	NM 2	\$300.00
N 99 WSFA 11/16/17 11/16/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 100 WSFA 11/20/17	430-5a <u>Rate</u> \$5.00	:30	NM 2	\$10.00
N 101 WSFA 11/17/17	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 102 WSFA 11/20/17	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 103 WSFA 11/14/17	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 104 WSFA 11/15/17 11/15/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	130-2p <u>Rate</u> \$30.00	:30 •	NM 1	\$30.00
N 105 WSFA 11/16/17	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 106 WSFA 11/17/17	130-2p <u>Rate</u> \$30.00	:30	NM 1	\$30.00
N 107 WSFA 11/20/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 108 WSFA 11/14/17 11/14/17 HARRY	2-3p	:30	NM 1	\$25.00

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www.wsfa.com

| Contract / Revision | Alt Order # | 08859661

 Contract Dates
 Product
 Estimate #

 11/14/17 - 11/20/17
 DOUG JONES FOR SET 5097

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/14/17 / 11/14/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 -1 1	<u>Rate</u> \$25.00			
N 109 WSFA 11/15/17 11/15/17 HARRY Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	2-3p Rate \$25.00	:30	NM 1	\$25.00
N 110 WSFA 11/16/17 11/16/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/171 1	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 111 WSFA 11/14/17	430-5a <u>Rate</u> \$5.00	:30	NM 2	\$10.00
N 112 WSFA 11/17/17	2-3p <u>Rate</u> \$25.00	:30	NM 1	\$25.00
N 113 WSFA 11/20/17	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 114 WSFA 11/14/17	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 115 WSFA 11/16/17	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 116 WSFA 11/17/17	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 117 WSFA 11/20/17 11/20/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 1 1	330-4p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 118 WSFA 11/14/17	330-4p <u>Rate</u> \$60.00	:30 ,	N M 1	\$60.00
N 119 WSFA 11/15/17 11/15/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	330-4p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
N 120 WSFA 11/16/17 11/16/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/171 1	330-4p <u>Rate</u> \$60.00	:30	N M 1	\$60.00
N 121 WSFA 11/17/17	330-4p <u>Rate</u> \$60.00	:30	N M 1	\$60.00
N 122 WSFA 11/15/17	430-5a <u>Rate</u> \$5.00	:30	NM 2	\$10.00
N 123 WSFA 11/20/17 11/20/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	M-F 4-430P <u>Rate</u> \$60.00	:30	NM 2	\$120.00

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www.wsfa.com

Contract / Revision Alt Order # 08859661 1851421 /

Contract Dates Estimate # Product 11/14/17 - 11/20/17 DOUG JONES FOR SEI 5097

Advertiser Original Date / Revision 11/14/17 / 11/14/17 POL/Jones, Doug/D/Sena

*line Ch Ct	ort Data End D	ata Dannistins		Start/End	_	Spots/				
Start Da		ate Description		Time	Days	Length Week	Rate	TypeS	pots	Amount
N 124 WSFA 11			pots/Week	Rate M-F 4-430P		:30			•	6400.00
Start Da			pots/Week	Rate		:30		NM	2	\$120.00
Week: 11/13/17		-2	2	\$60.00						
N 125 WSFA 11			S AT 4PM	M-F 4-430P		:30		NM	2	\$120.00
<u>Start Da</u> Week: 11/13/17		Weekdays S	pots/Week 2	<u>Rate</u> \$60.00						
N 126 WSFA 11				M-F 4-430P					_	
Start Da			ots/Week	Rate		:30	•	NM	2	\$120.00
Week: 11/13/17		2	2	\$60.00						
N 127 WSFA 11.				M-F 4-430P		:30		NM	2	\$120.00
<u>Start Da</u> Week: 11/13/17		Weekdays Si	oots/Week	Rate				l		
N 128 WSFA 11			2	\$60.00						
Start Da		7 WSFA 12 NEW Weekdays Si	ots/Week	M-F 430-5P Rate		:30		NM	2	\$150.00
Week: 11/20/17		2	2	\$75.00						
N 129 WSFA 11		7 WSFA 12 NEW	S AT 4PM	M-F 430-5P		:30	<u></u>	NM	2	\$150.00
Start Da			oots/Week	Rate				l		•
Week: 11/13/17 N 130 WSFA 11/		-2	2	\$75.00						
Start Da			SAI 4PM oots/Week	M-F 430-5P Rate		:30		NM	2	\$150.00
Week: 11/13/17		2	2	\$75.00						
N 131 WSFA 11/		7 WSFA 12 NEW	S AT 4PM	M-F 430-5P		:30		NM	2	\$150.00
<u>Start Da</u> Week: 11/13/17			ots/Week	Rate			,		_	4.00.00
		2	2	\$75.00						
N 132 WSFA 11/ Start Date			S AT 4PM ots/Week	M-F 430-5P		:30		NM	2	\$150.00
Week: 11/13/17		2	2	<u>Rate</u> \$75.00				l		
N 133 WSFA 11/	16/17 11/16/1	7 Today in Alaban	na 430am	430-5a		:30		NM	2	\$10.00
<u>Start Dat</u> Week: 11/13/17	<u>te</u> <u>End Date</u>	Weekdays Sp	ots/Week	Rate					-	ψ10.00
		2	2	\$5.00						
N 134 WSFA 11/ Start Dat		7 WSFA 12 News <u>Weekdays</u> Sp	at Five ots/Week	5-530pm		:30		NM	2	\$370.00
Week: 11/20/17		2	2	<u>Rate</u> \$185.00						
N 135 WSFA 11/		7 WSFA 12 News	at Five	5-530pm	······	:30		NM	1	\$185.00
Start Dat	e End Date	Weekdays Sp	ots/Week	<u>Rate</u>					'	Ψ105.00
Week: 11/13/17		-1	1	\$185.00						
N 136 WSFA 11/ Start Dat		7 WSFA 12 News <u>Weekdays</u> Sp		5-530pm		:30		NM	2	\$370.00
Week: 11/13/17	11/19/17	2	ots/Week 2	<u>Rate</u> \$185.00				ı		
N 137 WSFA 11/	*******	7 WSFA 12 News	at Five	5-530pm		:30	······································	NM	1	\$195.00
Start Dat	e End Date	Weekdays Sp	ots/Week	Rate		.00		1 4141	•	\$185.00
Week: 11/13/17	11/19/17	1	1	\$185.00						
N 138 WSFA 11/ Start Date				5-530pm		:30		NM	2	\$370.00
Week: 11/13/17	<u>End Date</u> 11/19/17	Weekdays Sp	ots/Week 2	<u>Rate</u> \$185.00						
N 139 WSFA 11/2		WSFA 12 News				:30		NM	2	\$700.00
						.00		14141	4	φ/UU.UU

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Print Date 11/14/17

Page 10of 10



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

 To 1 1	- (* 1)
1851421 /	08859661
Contract / Revision	Alt Order #

 Contract Dates
 Product
 Estimate #

 11/14/17 - 11/20/17
 DOUG JONES FOR SET 5097

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/14/17 / 11/14/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/20/17 11/26/17 2 2	<u>Rate</u> \$350.00			
N 140 WSFA 11/14/17	6-630pm <u>Rate</u> \$350.00	:30	NM 2	\$700.00
N 141 WSFA 11/15/17 11/15/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/172 2	6-630pm <u>Rate</u> \$350.00	:30	NM 2	\$700.00
N 142 WSFA 11/16/17 11/16/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/172 2	6-630pm <u>Rate</u> \$350.00	:30	NM 2	\$700.00
N 143 WSFA 11/17/17 11/17/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 22- 2	6-630pm <u>Rate</u> \$350.00	:30	NM 2	\$700.00
N 144 WSFA 11/20/17 11/20/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17 11/26/17 M 2	4-430x <u>Rate</u> \$3.00	:30	NM 2	\$6.00
N 145 WSFA 11/14/17	4-430x <u>Rate</u> \$3.00	:30	NM 2	\$6.00
N 146 WSFA 11/15/17	4-430x <u>Rate</u> \$3.00	:30	NM 2	\$6.00
N 147 WSFA 11/16/17 11/16/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17T 2	4-430x <u>Rate</u> \$3.00	:30	NM 2	\$6.00
N 148 WSFA 11/16/17 11/16/17 NET Early Today ON Start Date	4-430x <u>Rate</u> \$3.00	:30	NM 2	\$6.00
		Totals	204	\$21,095.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/20/17	204	\$21,095.00	(\$3,164.25)	\$17,930.75
Totals	204	\$21,095.00	(\$3,164.25)	\$17,930.75

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REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

NOV13/17 15.13 *** WSFA-TV ***

ADV # ADV. NAME POLI/D JONES/D/SEN/AL	REP.#	#OFF.#	.#SALESMAN	MAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA	XN8 BUX	BUYER NAME JEFF SCATTERGOOD	SCATTERGOOD	
900 CIRCLE 75 PKWY SE, SUIT	SUITE# 1650 SALES	ES PRSN WA-	RYAN EDDINS (H)	
← C LL ATLANTA, GA 30339				
ORDER # $ 0\rangle/ \wedge $ CONTRACT # 8859661	CLA	CLASS: NATL.	LOCAL REGIONAL	NAL
PRDCT DOUG JONES FOR SENAT EST#5097 COMMENTS: (LINE,	(LINE, ORDER, INVOICE)			
FLIGHT DATES NOV14/17 NOV20/17 WK-1				
CITY TAX STATE TAX CO-OP BILLING NEEDED	ING NEEDED		DATE_NOV1	DATE_NOV13/17_15.13

:LINE#:REP	:CD:	TIME PERIOD	: LGTH	: SEC	RATE	••	START		END :SPTS: WEEK	W	EEK	DAYS	TOT:
: :LINE#				••			DATE	••	DATE : /WK: INVT	ж н	. H>Z	! ! !	SPT

**** THIS IS A CASH IN ADVANCE SCHEDULE ****

CON CM

THANKS JASMINE FOR RYAN

NEW ORDER TTL \$21,095 @ 204X PLS CNFM

REP:

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

:TOT:	:SPTS:		0		0
DAYS					
			MOM		FRI
WEEK	INVI				
:SPTS: WEEK	DATE : /WK: INVT		o.,		7
END	DATE		11/20		11/17
••	••		· ·		1 71
START	DATE	24	11/20		11/17
		- 5097	Н		Н
RATE		AGENCY EST# =	\$3.00		\$5.00
 ບ	••	1			
S 日					
: LGTH :	••)E = 836 = 967	30	X to	30
TIME PERIOD : LGTH : SEC		AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967	400A-430A	NBC EARLY TODAY NBC EARLY TODAY	430A-459A
NE#:REP :CD:	: LINE#:	AGENCY	1. 4	PROGRAM : CON COM1:	5

TODAY IN ALABAMA TODAY IN ALABAMA

PROGRAM : CON CON :

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP :CD:	D: TIME PERIOD:	: LGTH : SEC :	RATE	: START : DATE	: END : DATE	:SPTS: WEEK : /WK: INVT	: DAYS	: TOTL:
m	630P-700P	30	\$215.00	11/20	11/20	7	MON	Н
PROGRAM : CON COM1:	: ENTERTAINMENT 1: ENTERTAINMENT	TONIGHT						
4	630P-700P	30	\$215.00	11/14	11/14	<u>-</u>	TUE	Н
PROGRAM : CON COM1:	: ENTERTAINMENT 1: ENTERTAINMENT	TONIGHT						
ស	630P-700P	30	\$215.00	11/15	11/15		WED	Н
PROGRAM : CON COM1:	: ENTERTAINMENT 1: ENTERTAINMENT	TONIGHT						
Ø	630P-700P	30	\$215.00	11/16	11/16	1.	THU	ŗ
PROGRAM : CON COM1:	: ENTERTAINMENT 1: ENTERTAINMENT	TONIGHT TONIGHT						
7	630P-700P	30	\$215.00	11/17	11/17	1	FRI	H
PROGRAM : CON COM1:	: ENTERTAINMENT 1: ENTERTAINMENT	TONIGHT				,		
ω	1000P-1035P	30	\$275.00	11/20	11/20	L1	MOM	Н
PROGRAM : CON COM1:	: WSFA 12 NEWS 1: WSFA 12 NEWS	AT 10P AT 10P				\ <u>\</u>		
Ø	1000P-1035P	30	\$275.00	11/14	11/14	-2	TUE	Н
PROGRAM : CON COM1:	: WSFA 12 NEWS 1: WSFA 12 NEWS	AT 10P AT 10P				•		
. 10	. 1000P-1035P	. 08	\$275.00	11/15	11/15	1	WED	r-1
PROGRAM : CON COM1:	: WSFA 12 NEWS 1: WSFA 12 NEWS	AT 10P AT 10P						
Ľ ť	1000P-1035P	30	\$275.00	11/16	11/16	, ,	THU	Н
PROGRAM : CON COM1:	WSFA 12 NEWS WSFA 12 NEWS	AT 10P AT 10P						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

:LINE#:REP :CD :LINE#:	: TIME PERIOD:	: LGTH : SE	EC: RATE:	: START : DATE	: END : DATE	:SPTS: WEEK :/WK: INVT	: DAYS	
12	1000P-1035P	30	\$275.00	11/17	11/17	L1	FRI	
PROGRAM CON COM1	: WSFA 12 NEWS: WSFA 12 NEWS	AT 10P						
13	500A-530A	30	\$85.00	11/20	11/20	7	MOM	
PROGRAM CON COM1	: TODAY IN : TODAY IN	ALABAMA ALABAMA				,		
14	1035P-1135P	30	\$115.00	11/20	11/20	т 	MON	
PROGRAM CON COM1	: THE TONIGHT : THE TONIGHT	SHOW W JIMMY SHOW W	FALLON FALLON					
15	1035P-1135P	30	\$115.00	11/16	11/16	гI	THU	
PROGRAM CON COM1	: THE TONIGHT : THE TONIGHT	SHOW W JIMMY SHOW W	FALLON					
16	1035P-1135P	30	\$115.00	11/17	11/17	۲,	FRI	
PROGRAM CON COM1	: THE TONIGHT : THE TONIGHT	SHOW W JIMMY SHOW W	FALLON FALLON					
17	1135P-1235A	30	\$10.00	11/20	11/20	L1	MON	
PROGRAM CON COM1	: LATE NIGHT W : LATE NIGHT W	SETH MYERS SETH MYERS				2		
18	1135P-1235A	0 8	\$10.00	11/14	11/14	<u>\</u> \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	TUE	
PROGRAM CON COM1	: LATE NIGHT W : LATE NIGHT W	SETH MYERS SETH MYERS						
. 67	1135P-1235A	80	\$10.00	11/15	11/15	1 /	WED.	
PROGRAM CON COM1	: LATE NIGHT W : LATE NIGHT W	SETH MYERS SETH MYERS						
20	1135P-1235A	30	\$10.00	11/16	11/16	1 /	THU	
PROGRAM:	W TATE NIGHT W	SERE MANDS						

REP:
REP HEADLINE# 8859661
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

:LINE#:REP :CD:	: TIME PERIOD	: LGTH : SEC	C: RATE	: START : DATE	: END : DATE	: SPTS: WEEK : /WK: INVT	: DAYS	
21	1135P-1235A	30	\$10.00	11/17	11/17	1	FRI	
PROGRAM : CON COM1:	: LATE NIGHT W : LATE NIGHT W	SETH MYERS				7		
22	700P-900P	30	\$600.00	11/20	11/20	1	MOM	
PROGRAM CON COM1	: THE VOICE-FALL: THE VOICE-FALL	II.				<u>\</u>		
23	8008-900B	30	\$600.00	11/14	11/14	2 -	TUE	
PROGRAM CON COM1:	: THIS IS US-FALL : THIS IS US-FALL	ALL ALL				>		
24	500A-530A	30	\$85.00	11/14	11/14	2	TUE	
PROGRAM CON COM1	: TODAY IN ALA : TODAY IN ALA	ALABAMA ALABAMA						
25	900P-1000P	30	\$250.00	11/14	11/14	2	TUE	
PROGRAM CON CON CON	: L & O: TRUE : L & O: TRUE	CRIME-FALL CRIME-FALL				_		
5 6	630P-730P	30	\$150.00	11/16	11/16	1	THO	
PROGRAM :	: NFL THU NFL : NFL THU NFL	PREGM 2017 PREGM 2017				`		
27	600A-800A	30	\$45.00	11/18	11/18	2	SAT	
PROGRAM :	: SATURDAY TODAY: SATURDAY TODAY	AY SHOW AY SHOW						
. 28	230P-500P	. 30	\$65.00	. 11/18	. 11/18	1	SAT.	
PROGRAM :	: XFINITY PHOENIX : XFINITY PHOENIX	NIX 11/11 NIX 11/11						
2 9	230P-600P	30	\$50.00	11/18	11/18	7	SAT	
PROGRAM :	ND FTBL - NC	AC/01 TP						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

## WSFA 12 NEWS AT 1000P-1030P ## WSFA 12 NEWS AT 1000P-1030P ## WSFA 12 NEWS AT 1030P-1200M ## SATURDAY NIGHT SATURDAY NIGHT SATURDAY NIGHT TO 00M-100A ## ENTERTAINMENT TO 00M-1200A ## ## ENTERTAINMENT TO 00M-1200A ## ## ENTERTAINMENT TO 00M-1200A ## ## ## ## ## ## ## ## ## ## ## ## ##	:LINE#:REP :CD: TIME PERIOD : LGTH : : :LINE#: :	SEC : RATE	START DATE	END: DATE	:SPTS: WEEK : /WK: INVT	: DAYS	: TOTL
PROGRAM: WSFA 12 NEWS AT 6F SAT 31	600P-700P	80.0	1/1	1/1	7	SAT	0
PROGRAM: WSFA 12 NEWS AT 10P SAT CON COM1: WSFA 12 NEWS AT 10P SAT 30	: WSFA 12 NEWS AT 6P	ът ът					
PROGRAM : WSFA 12 NEWS AT 10P SAT 23	1 1000P-1030P 3	•	11/18	11/18	1	SAT	
PROGRAM : SATURDAY NIGHT LIVE CON COM1: SATURDAY NIGHT LIVE 33	GCM1: WSFA 12 NEWS AT 10P	SAT			7		
PROGRAM: SATURDAY NIGHT LIVE 33 1200M-100A 30 \$10.00 11/18 11/18 1 PROGRAM: ENTERTAINMENT TONIGHT WEEKEND SHOOM COMI: ENTERTAINMENT TONIGHT WEEKEND SHOOM COMI: SUNDAY TODAY SHOW CON COMI: SUNDAY TODAY SHOW SHOOM COMI: TODAY IN ALABAMA SOOM-530A 30 \$85.00 11/19 11/15 2 PROGRAM: MEET THE PRESS 37 900A-930A 30 \$220.00 11/19 11/19 11/19 PROGRAM: TODAY IN ALABAMA SHOOM COMI: MEET THE PRESS 37 900A-930A 30 \$220.00 11/19 11/19 11/19 PROGRAM: TODAY IN ALABAMA CON COMI: TODAY IN ALABAMA SHOOM COMI SHOOM	1030P-1200M	115.	11/18	11/18	1	SAT	
33 I200M-100A 30 \$10.00 11/18 11/18 11 PROGRAM: ENTERTAINMENT TONIGHT WEEKEND CON COM1: SUNDAY TODAY SHOW CON COM1: TODAY IN ALABAMA SECOND COM1: TODAY IN ALABAMA SECOND COM1: TODAY IN ALABAMA SECOND COM1: MET THE PRESS CON COM1: MET THE PRESS 37 SOOA-930A	: SATURDAY NIGHT L: SATURDAY NIGHT)		
PROGRAM: ENTERTAINMENT TONIGHT WEEKEND 34	3 1200M-100A 3	\$10.00	1/1	1/1	1	SAT	
34 700A-800A 30 \$45.00 11/19 11/19 2	GRAM : ENTERTAINMENT COM1: ENTERTAINMENT	r Weekend r Weekend					
PROGRAM: SUNDAY TODAY SHOW CON COM1: SUNDAY TODAY SHOW CON COM1: SUNDAY TODAY SHOW 35	700A-800A	4 5	1/1	1/1	7	SUN	
35 500A-530A 30 \$85.00 11/15 11/15 2	SRAM : SUNDAY TODAY COM1: SUNDAY TODAY						
PROGRAM: TODAY IN ALABAMA S6 800A-900A 30 \$45.00 11/19 11/19 1 i PROGRAM: MEET THE PRESS CON COM1: MEET THE PRESS 37 900A-930A . \$20.00 . 11/19 11/19 . 1 PROGRAM: TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA S8 1100A-100P 30 \$35.00 11/19 11/19 1 1	5 500A-530A	\$85.00	1/1	/1	N	WED	
36 800A-900A 30 \$45.00 11/19 11/19 1 1/19 PROGRAM: MEET THE PRESS CON COM1: MEET THE PRESS 37 900A-930A	GRAM : TODAY IN COM1: TODAY IN					1	
PROGRAM: MEET THE PRESS CON COM1: MEET THE PRESS 37 900A-930A . \$20.00 . 11/19 . 1 / 19 . 1 PROGRAM: TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA 38 1100A-100P 30 \$35.00 11/19 11/19 1 / 10 PROGRAM: PREM LG SOCCER 10/29	6 800A-900A	\$45.00	1/1	1/1	7	SUN	
37 900A-930A · 30 · \$20.00 · 11/19 · 1 / 19 · 1 / 19 PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA 38 1100A-100P 30 \$35.00 11/19 11/19 1 / 1 / 19	SRAM : MEET THE COM1: MEET THE						
: TODAY IN ALABAMA 1: TODAY IN ALABAMA 1100A-100P 30 \$35.00 11/19 11/19 1 (37 900A-930A · 3	00.	1/19	1/1	, 1.	SUN	
1100A-100P 30 \$35.00 11/19 11/19 1 $$ PREM LG SOCCER 10/29	: TODAY IN L: TODAY IN				•		
PREM LG SOCCER	8 1100A-100F 3	3.5	1/1	11/19	1 V	SUN	
DECCOUNT PERCO	PROGRAM: PREM LG SOCCER 10/29						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

:LINE#:REP :CD:	TIME PERIOD:	: LGTH : SEC	: RATE	: START : DATE	: END : DATE	:SPTS: WEEK : /WK: INVT		DAYS
ტ წ	100P-500P	30	\$35.00	11/19	11/19	7 ,	SUN	
PROGRAM CON COM1	: NASCAR CHARLT : NASCAR CHARLT	r 10/8 r 10/8				,		
40	130P-500P	30	\$65.00	11/19	11/19	1 2	SUN	
PROGRAM : CON COM1:	NASCAR PHOENIX	IX 11/12 IX 11/12				,		
41	200P-600P	30	\$65.00	11/19	11/19	'-	SUN	
PROGRAM :	: NASCAR MIAMI : NASCAR MIAMI	11/19 11/19						
42	400P-500P	30	\$100.00	11/19	11/19	1	SUN	
PROGRAM :	: BREEDERS (BOU)	(BOURBON) 2017 (BOURBON) 2017				•		
43	500P-530P	30	00.06\$	11/19	11/19	,	SUN	
PROGRAM :	: WSFA 12 NEWS: WSFA 12 NEWS	AT 5P SUN AT 5P SUN				C		
4 4	630P-1000P	30	\$50.00	11/19	11/19	1	SUN	
PROGRAM :	: ND FTBL - USC : ND FTBL - USC	c 10/21 c 10/21						
45	700P-800P	30	\$100.00	11/19	11/19	1	SUN	
PROGRAM :	: BREEDERS CUP: BREEDERS CUP	2017 2017						
	500A-530A	30.	\$85.00	11716	11/16	, >	THU	
PROGRAM :	: TODAY IN ALAI	АТАВАМА АТАВАМА						
47	730P-1030P	30	\$500.00	11/19	11/19	, ,	SUN	
PROGRAM :		() () () ()						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP :CD: : LINE#: :	TIME PERIOD :	LGTH : SEC :	RATE	: START : DATE	END DATE	:SPTS: WEEK : /WK: INVT	: DAYS	: TOTL:
48	1030P-1100P	30	\$150.00	11/19	11/19	1	SUN	Н
PROGRAM CON COM1	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	10:30P 10:30P						
4 9	1100P-1130P	30	\$10.00	11/19	11/19	7	SUN	щ
PROGRAM CON COM1	: THE BEASLEY ALLEN : THE BEASLEY ALLEN	IN REPORT IN REPORT						
50	1130P-1200M	30	\$5.00	11/19	11/19	1	NDS	Н
PROGRAM : CON COM1:	: RIGHT THIS MINUTE : RIGHT THIS MINUTE	ច្				`		
5.1	500A-530A	30	\$85.00	11/17	11/17	~	FRI	7
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA							
52	530A-600A	30	\$100.00	11/20	11/20	\ \ \	MON	2
PROGRAM : CON COMI:	: TODAY IN ALABAMA : TODAY IN ALABAMA					2		
55 S	530A-600A	30	\$100.00	11/14	11/14	美	TUE	7
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA					A. C.		
5.4	530A-600A	30	\$100.00	11/15	11/15	2 \$\frac{1}{2}\$	WED	7
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA							
R)	530A-600A	.30	\$100.00	. 11/16	11/16	2 /	THU.	
PROGRAM CON COM1	: TODAY IN ALABAMA : TODAY IN ALABAMA							
56	400A-430A	30	\$3.00	11/14	11/14	>	TUE	(1)
PROGRAM : CON COM1:	: NBC EARLY TODAY : NBC EARLY TODAY							

NOV13/17 15.13	*** WSFA-TV ***
HARRIS REPORT FROM REP	
ORDER WORKSHEET	

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

		••		: DATE	: DATE	: /WK: INVT	. ∺	:SPTS:
57 53	530A-600A	30	\$100.00	11/17	11/17	2	FRI	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA					>		
58 60	600A-700A	30	\$175.00	11/20	11/20	2	NOM	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA					\ <u>\</u>		
59 60	600A-700A	30	\$175.00	11/14	11/14	7	TUE	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA					•		
60 60	600A-700A	30	\$175.00	11/15	11/15	7	WED	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA							
61 60	600A-700A	30	\$175.00	11/16	11/16	> ~	THU	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA							
62 60	600A-700A	30	\$175.00	11/17	11/17	2	FRI	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA							
63 70	700A-900A	30	\$115.00	11/20	11/20	2	MOM	
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW					<u>×</u>		
64 70	700A-900A	30	\$115.00	11/14	11/14	2	HOL	
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW					-		
65 70	700A-900A	30	\$115.00	11/15	11/15	2	WED	
PROGRAM :	TODAY SHOW					,		

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

NOV13/17 15.13 *** WSFA-TV ***

DAYS :TOTL:	. 2		0		0		1		0		2		1			
3K : 77	ТНО		WED		FRI		MOM		TUE		WED		THU		· FRI	
. WEEK		>		>	\	Ż)	×	2		\	1	/	`	>	
SPTS: . /WK:	7		0		0		₽	2	7		8		N		2	
: END : DATE	11/16		11/15		11/17		11/20		11/14		11/15		11/16		11/17	
: START : DATE	11/16		11/15		11/17		11/20		11/14		11/15		11/16		11/17	
KATE	\$115.00		\$3.00		\$115.00		\$50.00		\$50.00		\$50.00		\$50.00		\$50.00	
и Эн																
	30		30	TODAY TODAY	30		30	HOUR 3 HOUR 3	30	HOUR 3 HOUR 3	30	HOUR 3 HOUR 3	30	HOUR 3 HOUR 3	30	HOUR 3 HOUR 3
IIME FEKIOD	700A-900A	TODAY SHOW TODAY SHOW	400A-430A	NBC EARLY TODAY	700A-900A	TODAY SHOW	900A-1000A	TODAY SHOW HC	900A-1000A	TODAY SHOW HC TODAY SHOW HC	900A-1000A	TODAY SHOW HC TODAY SHOW HC	900A-1000A	TODAY SHOW HC	900A-1000A ·	TODAY SHOW HC TODAY SHOW HC
TINE#: CD:	99	PROGRAM : CON COM1:	67	PROGRAM : CON COM1:	89	PROGRAM : CON COM1:	69	PROGRAM : CON COM1:	7.0	PROGRAM : CON COM1:	71 9	PROGRAM : CON COM1:	72 9	PROGRAM : CON COM1:	73 . 5	PROGRAM :

TODAY SHOW HOUR 4 TODAY SHOW HOUR 4

PROGRAM : CON COM1:

NOV13/17 15.13 *** WSFA-TV ***

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

:LINE#:REP :CD:	TIME PERIOD :	LGTH : SEC :	: RATE	: START : DATE	: END : DATE	: SPTS: WE	WEEK: DA	DAYS :TOTL:
75	1000A-1100A	30	\$50.00	11/14	11/14	2	TOE	7
PROGRAM : CON COM1:	: TODAY SHOW HOUR	4 4				7		
7 6	1000A-1100A	30	\$50.00	11/15	11/15	2	WED	0
PROGRAM CON COM1	: TODAY SHOW HOUR	4 4				7		I
77	1000A-1100A	30	\$50.00	11/16	11/16	2	THU	N
PROGRAM : CON COM1:	: TODAY SHOW HOUR	4 4				>		
7.8	400A-430A	30	\$3.00	11/16	11/16	7	THU	N
PROGRAM : CON COM1:	: NBC EARLY TODAY : NBC EARLY TODAY							
7.9	1000A-1100A	30	\$50.00	11/17	11/17	7	FRI	(1)
PROGRAM : CON COM1:	: TODAY SHOW HOUR : TODAY SHOW HOUR	4 4				•		
08	1100A-1130A	30	\$30.00	11/20	11/20	1.	MOM	ť
PROGRAM : CON COM1:	: ALABAMA LIVE : ALABAMA LIVE							•
8.1	1100A-1130A	30	\$30.00	11/14	11/14	2	TUE	1
PROGRAM CON COM1	: ALABAMA LIVE : ALABAMA LIVE						No.	
8 2 8	1100A-1130A	30	\$30.00	11/15	11/15	1	WED	rd •
PROGRAM : CON COM1:	: ALABAMA LIVE : ALABAMA LIVE							
8 8	1100A-1130A	30	\$30.00	11/16	11/16	1	/ THU	Н
PROGRAM : CON COM1:	: ALABAMA LIVE : ALABAMA LIVE					>		

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

	NOV13/17 15.13	*** WSFA-TV ***	
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TOOM COO H	REV#O ***		

: LINE#: REP : CD:	: HAE FEKIOD :	LGTH : SEC	: KATE	: START : DATE	END DATE	:SPTS: WEEK : /WK: INVT	: DAYS	: TOTL:
84	1100A-1130A	30	\$30.00	11/17	11/17	1	FRI	
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE							I
8 5	1130A-1200N	30	\$30.00	11/20	11/20	1	MOM	F
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE					7		ł
98	1130A-1200N	30	830.00	11/14	11/14	X T	된 크	-
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE							ł
8.7	1130A-1200N	30	\$30.00	11/15	11/15	1	WED	Н
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE					`_		
88	1130A-1200N	0 %	\$30.00	11/16	11/16	, r	THU	Н
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE						Z	
თ დ	400A-430A	30	\$3.00	11/17	11/17	2	FRI	(1)
PROGRAM : CON COM1:	NBC EARLY TODAY	K K				3		
06	1130A-1200N	30	00.08\$	11/17	11/17	1 /	FRI	r-f
PROGRAM : CON COM1:	ALABAMA LIVE ALABAMA LIVE							
ور 1	1200N-1230P	90	.\$100.00	. 11/20	11/20	y. 1	· NOM	ŕH
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	T 12P T 12P				8		
92	1200N-1230P	30	\$100.00	11/14	11/14	F	TUE	Н
PROGRAM : CON COM1:	WSFA 12 NEWS AT	1 12P						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

:LINE#:REP :CD:	: TIME PERIOD	: LGTH : SEC	RATE	: START : DATE	END DATE	:SPTS: WE : /WK: ID	WEEK: DAYS INVT:	: TOTL:
93	1200N-1230P	30	\$100.00	11/15	11/15	, ,	WED	H
PROGRAM CON COM1	: WSFA 12 NEWS: WSFA 12 NEWS	S AT 12P S AT 12P						
9	1200N-1230P	30	\$100.00	11/16	11/16	1	THU	ਜ
PROGRAM CON COMI	: WSFA 12 NEWS: WSFA 12 NEWS	s AT 12P s AT 12P						
9	1200N-1230P	30	\$100.00	11/17	11/17	1	FRI	H
PROGRAM : CON COM1:	: WSFA 12 NEWS	S AT 12P S AT 12P				>		
96	1230P-130P	30	\$150.00	11/20	11/20	1	MOM	Н
PROGRAM : CON COM1:	: DAYS OF OUR : DAYS OF OUR	LIVES LIVES		·		<i>-</i>		
76	1230P-130P	30	\$150.00	11/14	11/14	7	TUE	Т
PROGRAM : CON COM1:	: DAYS OF OUR	LIVES LIVES						
8	1230P-130P	30	\$150.00	11/15	11/15	7	WED	0
PROGRAM : CON COM1:	DAYS OF OUR	LIVES LIVES						
o	1230P-130P	30	\$150.00	11/16	11/16	7	THU	Н
PROGRAM : CON COM1:	DAYS OF OUR	LIVES LIVES						
. 100	430A-459A	. 30	. 00.5\$	11/20 .	11/20	7 2	MOM	
PROGRAM : CON COM1:	: TODAY IN ALA :	АГАВАМА АГАВАМА						
101	1230P-130P	30	\$150.00	11/17	11/17	ı,	FRI	Н
PROGRAM:	DAYS OF OUR	LIVES						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

· LIND#: NEF : : : : : : : : : : : : : : : : : : :	CO: TIME PERIOD	: LGTH : S	SEC: RATE:	: START : DATE	: END : DATE	:SPTS: WEEK : /WK: INVT	: DAYS	: TOTL:
102	130P-200P	30	\$30.00	11/20	11/20	1,	MON	
PROGRAM CON COM	RAM : THE INSIDER COM1: THE INSIDER					7		
103	130P-200P	30	\$30.00	11/14	11/14	7	TUE	-
PROGRAM CON COM	GOM1: THE INSIDER					(
104	130P-200P	30	\$30.00	11/15	11/15	√ , 	WED	
PROGRAM : CON COM1:	M : THE INSIDER M1: THE INSIDER					C		
105	130P-200P	30	\$30.00	11/16	11/16	1	THU	Ч
PROGRAM CON COMI	RAM : THE INSIDER COM1: THE INSIDER					(
106	130P-200P	3°,	\$30.00	11/17	11/17	7	FRI	H
PROGRAM CON COM1	M : THE INSIDER M1: THE INSIDER							
107	2008-3002	30	\$25.00	11/20	11/20	<u>ک</u>	MOM	Н
PROGRAM CON COMI	SRAM : HARRY COM1: HARRY					•		
108	200P-300P	30	\$25.00	11/14	11/14	H	TUE	H
PROGRAM CON COMI	M : HARRY M1: HARRY					?		
109	· 200E-300E ·	30	\$25.00	11/15	11/15.	7	. WED	⊣
PROGRAM CON COMI	GCM1: HARRY							
110	200P-300P	30	\$25.00	11/16	11/16	17	THU	₽
PROGRAM :	M : HARRY							

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

TINE#:	•		SEC : KAIE	: START : DATE	: END : DATE	SPTS: WEEK	K: DAYS	: SPTS
111	430A-459A	30	\$5.00	11/14	11/14	2 ~	TUE	
PROGRAM CON COMI	: TODAY IN ALABAMA : TODAY IN ALABAMA	АМА АМА				-		
112	200F-300P	30	\$25.00	11/17	11/17	1	FRI	
PROGRAM CON COM1	: HARRY : HARRY					5		
113	300P-330P	30	\$60.00	11/20	11/20	Н	NOM	
PROGRAM : CON COM1:	: JUDGE JUDY							
114	300P-330P	30	\$60.00	11/14	11/14		TUE	
PROGRAM : CON COM1:	: JUDGE JUDY					2		
115	300P-330P	30	\$60.00	11/16	11/16	1	THU	
PROGRAM : CON COM1:	: JUDGE JUDY : JUDGE JUDY							
116	300P-330P	30	\$60.00	11/17	11/17	1	FRI	
PROGRAM CON COM	: JUDGE JUDY							
117	330P-400P	30	\$60.00	11/20	11/20	1	MOM	
PROGRAM : CON COM1:	JUDGE JUDY					Ž		
. 811	330P-40@P	08	\$60.00	11/14	11/14	₹ <u>7</u>	TUE .	
PROGRAM : CON COM1:	JUDGE JUDY					<u>-</u>		
119	330P-400P	30	\$60.00	11/15	11/15	1	WED	
PROGRAM :	JUDGE JUDY					>		

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP :CD:	TIME PERIOD :	LGTH : SEC	: RATE	: START : DATE	: END : DATE	:SPTS: WEEK : /WK: INVT	: DAYS	
120	330P-400P	30	\$60.00	11/16	11/16	7	THU	
PROGRAM :	: JUDGE JUDY							
121	330P-400P	30	\$60.00	11/17	11/17	-1-	FRI	
PROGRAM :	: JUDGE JUDY							
122	430A-459A	30	\$5.00	11/15	11/15	, У	WED	
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA	ୟ ସ						
123	400P-430P	30	\$60.00	11/20	11/20	7	MOM	
PROGRAM : CON COM1:	WSFA 12 NEWS AT	4 P 4 P				<u>×</u>		
124	400P-430P	30	\$60.00	11/14	11/14	= 2 N	TUE	
PROGRAM : CON COM1:	WSFA 12 NEWS AT	4 P 4 P						
125	400P-430P	30	\$60.00	11/15	11/15	N N	WED	
PROGRAM :	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	4 P 4 P						
126	400P-430P	30	\$60.00	11/16	11/16	2	тно	
PROGRAM : CON COM1:	WSFA 12 NEWS AT	4 P 4 P						
1.27	400P-430P	30	00.09\$. 11/17	.11/17	2 2	FRI .	
PROGRAM :	WSFA 12 NEWS AT WSFA 12 NEWS AT	4 P 4 P						
128	430P-500P	30	\$75.00	11/20	11/20	2	MOM	
PROGRAM:	TA SMAN OL AHSM	4.300						

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

: TINE#: CD: : TINE#:	· ITHE FERIOD	: LGTH : SEC :	RATE	: START : DATE	: END : DATE	: SPTS: WEEK : /WK: ANVT	: DAYS
129	430P-500P	30	\$75.00	11/14	11/14	Ž.	TUE
PROGRAM CON COM1	: WSFA 12 NEWS	AT 4:30P AT 4:30P				7	
130	430P-500P	30	\$75.00	11/15	11/15	и 7	WED
PROGRAM : CON COM1:	: WSFA 12 NEWS	AT 4:30P AT 4:30P					
131	430P-500P	30	\$75.00	11/16	11/16	2	THU
PROGRAM : CON COM1:	: WSFA 12 NEWS	AT 4:30P AT 4:30P				,	
132	430P-500P	30	\$75.00	11/17	11/17	,	FRI .
PROGRAM CON CON CON	: WSFA 12 NEWS: WSFA 12 NEWS	AT 4:30P AT 4:30P				\	
133	430A-459A	30	\$5.00	11/16	11/16	, ,	THU
PROGRAM : CON COM1:	TODAY IN TODAY IN	АГАВАМА АГАВАМА					
134	500P-530P	30	\$185.00	11/20	11/20	2	MOM
PROGRAM :	: WSFA 12 NEWS	AT 5P AT 5P				N.	
135	500P-530P	30	\$185.00	11/14	11/14	1 × 1	TUE
PROGRAM :	: WSFA 12 NEWS	AT 5P AT 5P					
136	500P-530P	. 08	\$185.00.	11/15 .	11/15	; >	WED
PROGRAM :	WSFA 12 NEWS: WSFA 12 NEWS	AT 5P AT 5P					
137	500P-530P	30	\$185.00	11/16	11/16	7	THU
PROGRAM :	MSEN 10 NEWS	i i i					

REP HEADLINE# 8859661 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

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:LINE#:REP :: LINE#:	: CD:	TIME PERIOD		LGTH : SEC :	RATE	: START : DATE		END : S	SPTS: /WK:	WEEK : INVT :	DAYS	:TOTL:
138	500P	0P-530P		30	\$185.00	11/17	11/	/17	7	Ħ Ħ	FRI	7
PROGRAM CON COM	 H	WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	5 P 5 P								
139	600P	0E-630P		30	\$350.00	11/20	11/20		7	MOM	NO	0
PROGRAM CON COM		WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	6P 6P						2		
140	600P	0P-630P		30	\$350.00	11/14	11/14		7	N TUE)E	7
PROGRAM CON COM		WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	6P 6P					•			
141	909	600P-630P		30	\$350.00	11/15	11/	/15	N N	WED	Q	N
PROGRAM CON COM		WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	6P 6P								
142	600P	0P-630P		30	\$350.00	11/16	11/16		2	THU	U	7
PROGRAM CON COM		WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	요 요 요 요								
143	909	600P-630P		30	\$350.00	11/17	11/17		2	FRI	ζΙ	0
PROGRAM CON COM		WSFA 12 N WSFA 12 N	NEWS AT NEWS AT	6 P 6 P					>			
NOV/17 210	21095.00								COP	CONTRACT TC TOTAL SE	TOTAL 2 SPOTS	21095.00
MARKET TOTALS	5 \$54,089		WSFA 39%	WNCF 148 ESFA 08	WAKA 33% EAKA '0%	WCOV 11%	CABL 0%	WBMM	% 8	WIYC 0	%	•

ACCURATE SHARES

SVC- NSI DEMOS- RA35+*

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET TRF# 1851421 REP HEADLINE# 8859661 TRF# 1: \$\$\$ APPROVED ORIGINAL REV#0 \$\$\$

13.47 DATE NOV14/17 SALESMAN REGIONAL (H)EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# INVOICE) NEEDED ORDER, 1650 CO-OP BILLING SUITE# (LINE, SE, POLI/D JONES/D/SEN/AL JONES FOR SENAT EST#5097 COMMENTS: CANAL PARTNERS MEDIA # 8859661 75 PKWY 30339 WK-1ВA CIRCLE CONTRACT NOV20/17 ATLANTA, 900 STATE TAX NAME NAME FLIGHT DATES NOV14/17 AGY. ADV. DOUG TAX # ORDER PRDCT CILX ADV AGY

REP: NEW ORDER
TTL \$21,095 @ 204X
PLS CNFM
THANKS JASMINE FOR RYAN

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

CONTRACT SCHEDULED FOR GENERATION NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED.

CONTRACT TOTAL 21095.00 TOTAL SPOTS 204

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable	e box) RAL CANDIDA	י קוריות			NIDYD A (DE
	AL CANDIDA		□ SIAIE	E/LOCAL CA	NDIDATE
To Ava Window	ail Themselve w, Federal Ca	s of The Low ndidates Mus	est Unit Cha st Sign The C	rge During a ertification (Political On Page 3
Station and	d Location:			Date	
WSFA - TV N	Montgomery, AL			11/13	/2017
I, Jeff Scatte	rgood			•	
being/on behalf	of: Jones, Doug				, a legally
qualified candid	late of the Democ	cratic			political
party for the off	ice of:United Sta	ite Senate		•	
in the Special					
election to be h	eld on: _12/12/201	7			
do hereby reque	est station time as t	follows:		•	
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

SEE ATTACHED

Date of First Broadcast: 11/14/2017 Date of Last Broadcast: 11/20/2017

Total Charges: \$******17,930.75 NET

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I represent that the payment for the	above described broadcast time has been	n furnished by:
DOUG JONES FOR SENATE CO	DMMITTEE	•
•	the time as paid for by such person or ends either a legally qualified candidate or y qualified candidate.	•
The name of the treasurer of the cane	didate's authorized committee is:	•
JAMES DOUGLAS TURNER JR,	ΓREASUER	
	olitical advertising policies, including: sales practices (not applicable to federa	
OF RACE OR ETHNICITY IN TI	CRIMINATE OR PERMIT DISCRIM HE PLACEMENT OF ADVERTISIN	G.
To Be Signed By C	andidate or Authorized (Committee
11/13/2017	Seff & callego	>
Date	Signature	
To Be Signe	d By Station Representat	tive
☐ Accepted	☐ Accepted in Part	Rejected
Signature	Printed Name	Title

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FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE					
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:					
☐ does ✓ doe	es not				
refer to an opposing candidate (check applicable box). I further cetify that for the programming that does refer to an opposing candidate:					
(check applicable box)					
the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.					
the television programming contains a clearly identifiable image of the candidate for a duration of at least four seconds, displayed printed statement identifying the candidate, that the broadcast, and that the candidate and/or the candidate's auth the broadcast.	and a simultaneously candidate approved the				
Sef Sculleged					
signature of candidate or authorized committee .					
Jeff Scattergood	11/13/2017				
printed name	date				

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